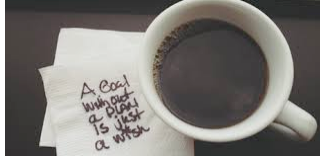


Jim'sJournal.net

News To Help You Save Time and Money

Jim'sJournal.net, the name of this newsletter — Also Jim's Blog Online



I Want To Help You Get Where You Need To Be, Like I Did For Myself!

It's amazing what you can get accomplished in 90 days when you take action. I took a challenge and this is what I got done!

Every 90 days I meet up with some real estate leaders that take their business seriously like I do. We set 3 goals every quarter to be completed during the next 90 days. I have been doing this for several years. Well this time I decided to try 3 goals that would benefit just me and my wife.

The first goal was to take a trip with my wife out of the country. During our 35 years of marriage we had never been out of the country on a big trip. I have a friend who for years has been trying to talk me into traveling with him to exotic out of the country locations. I finally asked for his help since I am a novice at arranging such travel.

This friend said that he was planning a trip to Croatia this year and so I decided to take him up on the trip. It was so much fun that I believe we now have the travel bug. We had such a great experience, it was even more enjoyable than we ever imagined! My friend Phil would be willing to advise and refer his travel agent to you. Let me know if you want help with your travel goals.

My second goal was to organize the garage. Doesn't sound very exciting right?! Well I decided to make it exciting by going to the extreme of turning the project into a full garage makeover! We had the garage completely re-wired and added LED lighting, had it fully insulated and dry walled the entire garage, painted everything including the back of the garage doors and then I hired a company called Garage Tech. This company brings in and installs paneled track systems on your walls so you can then design and buy their garage storage units and organization systems. The result is amazing and I now not only have an organized garage, but one that feels like it's totally a living space that you can enjoy and be happy about! Please let me know if you may want to do this? I would love to refer Mike at Garage Tech to consult with you about your garage. I also have a great drywall man, electrician and painter!

My third goal was to buy a new car. I love my Mini Cooper Countryman, but the auto maker just upgraded the car chassis that gave it an amazing ride that just called for me to want to upgrade. This was the first time I had ever ordered a brand new car from the factory! I just got the car and it's totally everything I wanted in a car. It will be a great tool in my business for many years to come! The car is also slightly bigger for my leg and trunk room which is exactly what I needed. I bought this car from my auto broker and he would be awesome to work with if you have a goal to buy a new or used vehicle! His name is Colbert with HM Brown & Associates. Please let me know if you would like his contact information!

If you have goals and dreams I would like to be the one to refer the right people to you to help you achieve your goals and dreams. Beyond the 3 goals I recently accomplished I would love to help guide you to the right people who can help you; through my Home Service Directory. Ask me how to access this list of my personal references. I also would love to be your guy to help you with your real estate housing needs and dreams. I can personally put your goals into action! Sincerely, Jim

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Real Estate
consultant for life"

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HRT The Team with
Heart!
The Home Referral Team.net



Lending A Hand... A Thanksgiving Story

When Mrs. Klein told her first graders to draw a picture of something for which they were thankful, she expected to see pictures of turkeys or of bountifully laden thanksgiving tables.

What took Mrs. Klein aback was Douglas' picture. Douglas could usually be found following in her footsteps as they went outside for recess. Douglas' drawing was simply a hand.

The class was captivated by Douglas' image. Mrs. Klein asked the class, "What do you think about this hand?" "I think it must be the hand of God that brings us food," said one student.

"A farmer," said another, "because they grow turkeys."

Lavinia said, "It looks more like a policeman, and they protect us. I think it's supposed to be all the hands that help us, but Douglas could only draw one of them."

In her pleasure at finding the class so responsive, Mrs. Klein had forgotten to ask Douglas. While the students were working on their next project, she leaned over his desk and asked whose hand it was.

Douglas mumbled, "It's yours, Mrs. Klein."

Then Mrs. Klein recalled that she had taken Douglas by the hand from time to time; she often did that with the children.

She never thought it would have meant so much to Douglas until he reminded her how important her small gestures could be without her even knowing. ~ Adapted from Reader's Digest

WELCOME NEW CLIENTS

Here are some of the new clients who have become members of our "Real Estate Family" this past month.

Please visit www.HomeReferralTeam.net in the Buyers center and enter the MLS#'s below to learn more about these new Homes for Sale!

❖ **Seller – MLS #2964678 – Steve & Alice McCarthy (Met at an open house)**

Jim Urban
Inspiring
Personal Movie

Details Below To
Watch!



Jim is excited to let you know that he has produced an informative and entertaining video that you can watch that describes what a world class Real Estate transaction might be like, when you work with Jim Urban! Watch some gorgeous shots from Lookout Mountain!

As Jim rides his bicycle it's like climbing and grinding up the hill to your trophy home and then riding down a hill is like moving down to your empty nester home.

Make sure you tell your family and friends about this movie!



View at: www.HomeReferralTeam.net

Jim's Home Service Directory List

(Get Complete List at: JimsJournal.net)

(Updated Monthly!)

- ◆Zero Res carpet cleaning. Dir. 303-471-5150
- ◆D.G & S Electric Service INC- Tim Residential & Commercial 303-761-0630
- ◆Ross Landscape & Irrigation Chris Hm 303-933-3350 or cell 303-946-3503
- ◆Premiere Travel - Dean R. Blatter, President 303-986-8603, dean@premieretravelcruises.com
- ◆Bowman Tree Service - Trimming and Removal, Stump removal, consulting certified Arborist. Call Rick! Licensed & Insured 303-478-8195
- ◆Ken Caryl Painting - Rick Kubacki 303-948-0741
- ◆Colossal Painting - Louie Barrella 720-231-8809
- ◆Mac-Vik Plumbing - Andy Vic Owner 303-279-7971
- ◆Master Plumber - Greg Italiano Since 1979. Cell 303-994-8499. All work with the exception of sewer cleaning & stoppages.
- ◆Bryon Johnson - Master Plumber all service plumbing, sewer cleanout - bathroom remodel Visa/MC 303-979-0105
- ◆Eagle Home Mortgage - Derek A. Couse - Mortgage consultant. Cell 303-913-4057
- ◆Elizabeth Leon Harris. Mac 5 Mortgage Consultant 303-969-8774
- ◆SWBC Mortgage - Char Atencio 303-405-8354
- ◆Lindquist & Vennum LLP – Douglas J. Traeger, Attorney at Law Ph: 303-573-5900
- ◆Club USA Near Belleview and Wadsworth. Contact Jackie @ 303-979-7772 X108 and mention Jm Urban to get a free 2 week family membership
- ◆Cherice Steinhour – Organizing & Personal Assistant Concierge for your home and small business 303-902-9917
- ◆Hodapp Construction Kitchen, bath remodeling & refacing specialist. Quality! Ed 303-420-7143 Cell 303-981-6338

Client of the Month

Congratulations to our Client(s)
of the Month:

Your Name Could Be Here

For referring friends, family & co-workers to Jim A. Urban our Client of the Month receives a Jamba Juice gift card!! When the referral turns into a closing our Client of the Month will receive a special gift card!
We want to treat you too if you refer others our way!

◆Paragon Graphics & Printing Keith Hann 303-753-1826 2175 S. Jasmine St. #107 Denver, CO. 80222 Family Printing Since 1965.

◆Hanna Insurance Agency, Ron Hanna Independent- Broker 303-423-9240

◆Concrete Doctor Corp. 303-988-2558

◆EMW Carpet, vinyl, hardwood & tile Eric 303-744-2754

◆Coventry Carpet Scott Johnson 303-768-8599

◆Masterpiece Cakeshop - located in Mission Trace shopping center 303-763-5754

◆Efficiency Garage Door Service Repair/replacement of garage door & door opener. 303-759-3437

◆Vango Inspections Jason T. VanGotten owner 303-250-8444

◆Transamerica Financial Advisors Inc/Transamerica Financial Group – Paul M Redd, Branch Office Supervisor 303-478-2519

◆Unwanted Appliance Removal 303-430-7142

◆Specialized Home Services - TroyTaylor cell 720-341-4031

◆Wheat Ridge Cyclery - Bicycle needs, selection and service! 303-424-3221

◆Helping Hand Handyman Services Rick Vancil 303-973-8469

◆Fast Glass, Residential glass & screens Tom Bone 720-849-1810

◆Aaron Glass & Replacement - Whole house window replacement Everett Major 303-933-1003 (Great selections from wide variety of window companies)

◆Two Men with BIG HEARTS moving & Storage Set appointment Don 303-292-9200

◆"Klassy K the D.J." Mobile Music System Kelly Everett-Mielens 303-232-3966 or cell 720-984-3380

◆State Farm - Mike Bailey Agent, CLU 303-988-3434 www.mikebailey.biz

◆Fox Hollow Animal Hospital in Lakewood – 303-980-4444 – Brooke Brummel DVM,CVA

◆Sumit Family Dentistry – Dr. Harvey D.D.S. Ph: 303-989-9010

◆Major Organizers – Tricia – We make organizing fun, we get the job done & we don't judge anyone. . Ph: 303-902-9917

◆Chris Bartholomew – Residential Painting, interior and exterior. Cell: 303-547-6041.

◆Dr. Scherman – General Dentistry, Oral Surgery and Implants. 303-232-4500.

◆Bruce N. Barker Enrolled Agent individual, corporate, partnership, trust and estate taxes. Ph: 303-730-8898.

◆Window Services – Nery Donis – Window tinting and film installation 720-280-9618

◆Keyboard Carriers- Piano Moving & Storage 303-733-7117

◆Newton Ceramic & Stone Chad Newton 720-382-4790

◆All Junk Removal - Scott Rench 303-991-0128

◆Windshield Doctor Ed Ciebiera owner 303-888-3210

◆Q.F.S. Quality Fireplace Solutions – Denver Metro & Parker area – Cynthia Quinlan – 303-946-6535, Colo Springs area – Blain Davis 719-495-8323

◆H. M. Brown & Assoc.- The intelligent way to buy or lease any vehicle. Colbert Harris Auto Broker 303-414-2361

◆J & K Roofing, Gutters, soffits Chris Huke cell 303-472-6100 or 303-425-7531

◆Mountain Aire Heating & Cooling Paul Colonell 303-862-3990 or cell 720-291-0272

◆Protandim – What's the ONLY natural supplement, proven (by National Institute of Aging) to extend lifespan, healthspan AND reduce your rate of aging? Shelly Piaggio 719-209-0197

◆Chimney Sweep & Repair, Chris Jenks, Chimney cleaning, wood stove, pellet stove & masonry repair since 1980. 303-232-5687, Cell 303-246-7036

◆Boyd Lilly - 303-941-0577. For all your natural stone fabrication needs. Granite, quartz, marble, taverine, limestone. Kitchen & bath

◆Notary Service- Free by Jim A. Urban your real estate consultant. Cell: 303-588-7000. Another service for you as a gift from Jim. House Calls Too!

◆Pixie Dust house cleaning – Customized cleaning solutions – Adrienne Ph: 720-292-6158

◆Dinkel-and-Son Locksmith LLC - Robert Kinkel Ph: 303-933-33

◆J & J Multi Services - Jose and Juana Pina - House cleaning, Office building cleaning and Warehouse unloading services since 2001. 720-490-6404.

Note from Jim... I am on the look out for the best possible referrals to give my friends and clients. I have had good service with these references and they have been tried and tested, but I don't guarantee their work. If any of these references show poor work or service please notify me ASAP and they will be removed after two complaints. If you would like to add your business to "Jim's Home Service Directory" Please give Jim a call @ 303-588-7000 so he can set up a time to meet personally with you and discuss your business.

HOW TO GET FULL ACCESS OR A COPY OF THE "HOME SERVICE DIRECTORY FOR 2017"

◆ Just log onto www.JimsJournal.net and go to the categories link and click on "Jim's Favorite References i.e. Painters, Handyman, Contractors etc" to view my entire list!

◆ or e-mail or call Jim and ask if he can deliver or mail an up to date **full version** hard copy!

JimByReferralOnly@gmail.com



My Nice Client Sold Her Home All From Her Smart Phone!

She didn't have a computer, but she did have a smart phone!

Today 99% of our contracts are signed electronically as we buy and sell houses these days. It has become so common that doing this electronically is preferred by all real estate agents.

My sweet home seller didn't have a computer but she did have a smart phone where she received her emails, text messages and access to the internet.

We discussed the concern that she didn't have a computer and that maybe we might have to have all documents signed on paper or I might have to bring my laptop to her home.

We shortly discovered that her smartphone could do everything she needed to sign the contracts, get her home sold and a new home bought all through the convenience of her smart phone!

She was very happy that she didn't have to buy a computer and that her phone could do what she needed to do to sign documents.

I certainly explained the documents to her as on a phone you can read the documents but it's a bit more challenging because the size of the print is smaller.

She put her complete trust in me and I guided her to two successful closing. She was ecstatic and so ready to move into her new main floor condo as it gave her 100% main floor living and she was able to consolidate debt.

She is so happy and we are totally friends for life!

Who's the next person you know who may be limited on technology yet needs help getting where they want to be? I am happy to do the same thing I did for your friends as I did for the nice client I recently helped!