NEWS FROM YOUR REAL ESTATE CONSULTANT FOR LIFE

 Visit: www.homereferralteam.net
 Or Call: (303) 588-7000

JimsJournal.net - Your Home News

Email: Jimbyreferralonly@gmail.com, aleecatemail@gmail.com

January 2020

Happy New Year!

Dear Friend,

By the time this lands in your mailbox, chances are you will have already established your resolutions for the upcoming year. Still, I hope that this month's newsletter, laden with stories that feature inspiration, innovation, and encouragement, help keep you determined until you see success feeding your current resolve. Personal success is born, in part, out of an unwavering vision of change, and I hope that at least a few of the articles in this newsletter motivate you to look at the fresh start of cold January as the perfect month to change your world.

Also, as you reset the house after taking down all the holiday trappings, you might be rethinking how you want to construct your lifestyle for the year ahead so you can see your grand ideas through to fruition. Maybe you want a home exercise room, or you've decided to scale down your furniture for a cozier living space. If your resolutions include buying or selling your house, I'd be delighted to work with you and get you into the perfect home. Please let me know when you're ready to have that conversation so we can turn your ideas into reality.

Best wishes for a happy, healthy and successful 2020!

Jim Urban

INSIDE THIS ISSUE

- Paying It Back
- Winning Advice
- Paleolithic Pantry
- Dealing With Stress
- Everyday Inventions
- DaVinci's Designs
- Pushing the Reset Button
- Setting Your Limits
- Very Suspicious

Paying It Back

John was having what could best be described as a rough day. He had received a call earlier that morning from his elderly mother with the stressful news that her apartment complex was being fumigated over the next three days. She would need help getting packed up for a local hotel stay and was hoping John could come to give her a hand for a few days. Without hesitation, he had agreed and purchased a ticket back east with a late departure time, hoping that his daughter would sleep through the flight.

It was long past the little girl's bedtime when they arrived at the airport, and she snuggled on John's lap while he waited for their boarding call. While waiting, John chatted with an older lady sitting nearby who smiled at the sleepy little girl. When it was finally time to board the plane, John was told that his daughter would need a ticket as well. Shocked, John explained that he had only purchased one ticket, thinking Ellie would sleep on his lap, but the agent said that rule was strictly for children under two. John had some cash on hand but certainly did not have enough to purchase an extra plane ticket.

Fun Day Monday December

There are only four musical artists to have top 40 singles in the 1980's, 1990's, 2000's & 2010's. The first three are U2, Madonna and Michael Jackson. Who is the fourth?.

A. The Rolling Stones

- B. The Who
- C. James Tayler
- D. Weird Al Yankovic

Congratulations to Susan Borgos

From behind, the older lady handed a credit card to the agent and asked to purchase a ticket for Ellie. John protested but the lady insisted and finally, John relented with the promise that he would take down her information and pay her back when he got home. She smiled and agreed.

Later, when John looked at the paper that was supposed to have her contact information, he saw that she had written only a note: *"Thank you for a lovely chat. Please consider your debt repaid with kindness."*

Winning Advice

People who've made it to the top have lots of advice to share. *The Muse* website features these tidbits:

• Miriam Salpeter, founder of Keppie Careers: "Use every job as an opportunity to learn something new and keep an open mind; you may find that you really enjoy something you never imagined would appeal to you."

• Catherine Straut, assistant editor of *Elle*: "When it comes to having your ideas heard, or to really connect with co-workers, never underestimate the power of face time and the importance of in-person communication."

• Jane Fonda, actress: "If the career you have chosen has some unexpected inconvenience, console yourself by reflecting that no career is without them."

Paleolithic Pantry

It was long thought that prehistoric humans consumed bone marrow as soon as possible after killing their prey, as marrow was an important source of nutrition in ancient times.

However, the *Fox News* website reports new findings which indicate that 400,000 years ago, ancient people saved and stored marrow in bones for as long as nine weeks before consumption. The bones served as "cans," according to researchers exploring the Qesem Cave near Tel Aviv, and allowed early humans to break the bone when necessary to consume the still nutritious marrow inside.

Need to find a Business who gives Exceptional Service?

Jim has businesses who give exceptional Service in his 5 Star Referral Center.

Just Go To:

Denver5StarReferralCenter.com

In the search engine type in the type of business you are looking for to see the list of businesses

This upends the previous belief that Paleolithic humans lived a hand-to-mouth existence as hunter-gatherers.

Dealing With Stress

Stress has a negative impact on everyone's health. One way to ease the stress in your life? Unsurprisingly, Bicycle Cards advises that you play a game of cards. They might be onto something— here's how a few friendly rounds of cards can help reduce stress:

• **Conversation.** A card game isn't just about counting up points. It's an excellent path to friendly and lively conversations that can help you relax.

• Laughter. Conversation usually leads to laughter, which can reduce tension in your mind and body.

• Low pressure. Assuming you're not playing high-stakes poker with your life savings on the line, a nice game of hearts or gin rummy offers entertainment without pressure.

• **Brain exercise.** Strategizing, keeping track of the play, and calculating your points at the end of the game helps keep your mind fresh.

• **No technology.** You can play blackjack on your smartphone, but a few hands of pinochle with friends lets you detach from technology and reconnect with the rest of the world.



Everyday Inventions

Some of the most common things we use every day were invented by creative women. Here are a few, gathered by the *Mental Floss* website:

• **Circular saws.** Tabitha Babbit, a weaver in a Shaker community, observed that a two-person pit saw worked only when being pulled forward. She suggested that a circular saw would be more efficient. In 1813, she took that for action, attached a prototype to her spinning wheel, and filed a patent for her invention.

• **Paper bags.** Margaret Knight created the modern, flatbottomed paper bag in 1868. Before then, paper bags looked like envelopes. An intellectual thief tried to steal the idea and file a patent, but Knight stood up for herself, filed a lawsuit, and won the rights to her creation.

Free Reports!

- How Sellers Price Their Homes
- Making the Move Easy On the Kids
- ☑ Five Big Mistakes Home Sellers Make
- How To Buy A House With Little (Or No) Money Down

Free Newsletter Subscription!

See Page 7

• Windshield wipers. Mary Anderson invented the first manual windshield wipers in 1903. They didn't take off because most drivers thought it was safer to simply drive through rain and snow, rather than keep pulling a lever to clear it. Another woman, Charlotte Bridgwood, invented an automatic version in 1917, but it wasn't accepted either. By 1920, windshield wipers were everywhere, starting with Cadillac, which began standardly installing them in all its cars.

• Liquid Paper. A secretary named Bette Nesmith Graham had a habit of correcting her typing mistakes with white tempera paint. After years of perfecting the formula in her kitchen, she patented Liquid Paper in 1958. Gillette bought her company in 1979 for \$47.5 million.

• **Kevlar.** This lightweight material is five times stronger than steel and can stop a bullet. A chemist named Stephanie Kwolek discovered it by accident in 1966 as she was trying to develop a lightweight fiber for car tires.

"The writer must have a good imagination to begin with, but the imagination has to be muscular, which means it must be exercised in a disciplined way, day in and day out, by writing, failing, succeeding, and revising."

~ Stephen King

DaVinci's Designs



Leonardo da Vinci is known for such paintings as "Mona Lisa" and "The Last Supper," but he was also a masterful engineer. According to the *LiveScience* website, in the 16th century he designed what would have been the longest bridge in the world at the time, connecting Constantinople to a nearby area called Galata over the Bosporus Sea. He was responding to a request for proposals from Sultan Bayezid, the ruler of the Ottoman Empire.

DaVinci's bridge was never built, but modern researchers from MIT have built a 3D replica of the bridge, using materials and construction equipment that would have been available in the 16th century.

They found that da Vinci's design, using only a single arch, would have been structurally sound, thanks to compression that would have held the bridge's stones together. Leonardo was a true Renaissance man.

Pushing the Reset Button

If December is a month for celebrations, then January is a month to reset after so many celebrations, and that includes reaching out to employees and coworkers to start the year out right. Here are a few tips to help you line up your workforce with a fresh start:

• **Celebrate accomplishments**. Let your workforce feel good about what they achieved last year. Remind them of successes, small and significant. Emphasize the value of working together on common goals and establish which of those goals you can tackle together this year.

• Set the right example. If employees see you giving it your all as the year starts out, they'll be more likely to stay attentive to their own responsibilities. At the same time, be a little flexible to show employees you understand they are recovering from holiday hoopla.

• Keep the excitement going. Encourage people to freshen up their workspace, bring healthy treats to share at work, or set up a donation drive for a local spring event.

• **Plan for the future.** Looking ahead to new projects and goals can be more attractive when people are feeling excited and hopeful. Get employees involved in strategic planning for a specific date with defined goals.

Setting Your Limits

Sometimes a few constraints can boost your creativity. As recounted on the *Fast Company* website, publisher Bennett Cerf bet one of his authors, Theo Geisel better known as Dr. Seuss— that he couldn't write a children's book with just 50 different words. Seuss stepped up to the challenge and won the bet with his book, Green Eggs and Ham.

"Putting limits to encourage creativity might sound counterintuitive." writes *JotForm* CEO Aytekin Tank on the website. *"But the thing is, constraints encourage more*



divergent thinking— and you can leverage built-in limits or apply them to the project at hand. For example, sometimes we'll tell our designers that they can only have 10 elements on a product screen. These limits stretch their problem-solving abilities and typically produce surprising results."

Very Suspicious

A police officer was testing three potential detectives on suspect identification. She showed the first man a photo for five seconds and then turned the photo over and asked the candidate how he could best be identified. The man replied that the suspect would be easy to spot because he has only one eye. The police officer frowned and explained that only one eye was showing because it was a profile photo. She moved on to the next candidate, who sat back in his chair, smiled and smugly said:

"Ha! He'd be too easy to catch because he only has one ear!"

"What's the matter with you two?!" exclaimed the officer. "Only one eye and one ear are showing because it's a picture of his side profile!"

Extremely frustrated, she showed the picture to the third candidate and asked the question for a third time. The third man looked at the picture intently then calmly pointed out that the suspect wears contact lenses. The officer didn't know what to think but checked the suspect's file on her computer, and was shocked to find it was true.

"Wow! I can't believe it. It's true! The suspect does, in fact, wear contact lenses. Good work! How were you able to make such an astute observation?"

"Easy," the third man replied. "He can't wear regular glasses because he only has one eye and one ear."



Smart Advice for You and the People You Care About

When You Have a Thought about Living in a New Home



Avoid Buyer's Remorse and Seller's Regret – Get All Six Reports FREE!

Simply text or call me at (303) 588-7000 and I'll get them to you right away.

I'm here to guide, lead and protect you and the people you care about.

JimsJournal.net - Your Home News

Jim Urban Urban Companies Real Estate 225 Union Blvd Suite 150 Lakewood, CO 80228

Go Green: Recycle This Newsletter!

After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

This newsletter is intended for entertainment purposes only. Credit is given to the authors of articles that are reprinted when the original author is known. Any omission of credit to an author is purely unintentional and should not be construed as plagiarism or literary theft.

Copyright 2020 Jim Urban, Urban Companies Real Estate

This information is solely advisory, and should not be substituted for medical, legal, financial or tax advice. Any and all decisions and actions must be done through the advice and counsel of a qualified physician, attorney, financial advisor and/or CPA. We cannot be held responsible for actions you may take without proper medical, financial, legal or tax advice.